



GIRL SCOUTS OF SAN JACINTO COUNCIL

Performance Contracting

OVERVIEW

CUSTOMER PROFILE:

- One of the largest councils in the country
- Serves more than 76,000 girls and 18,000 adult members
- Located at 3110 Southwest Freeway, Houston, TX 77098

SERVICES PROVIDED:

- Facility wide T-8 Lighting retrofit and air balance & calibration to improve comfort
- Energy Star certification and on-going maintenance
- Installed 2 high-efficiency chiller systems and building automation system for energy optimization

With 3.5 million members nationwide, Girl Scouts of the USA prides itself with building girls of courage, confidence and character, who make the world a better place. The **San Jacinto Council**, which serves 26 counties in SE Texas, is setting the bar for energy efficiency and environmental impact.

The San Jacinto Council is taking part in the nationwide project, "Girl Scouts Forever Green," launched as the 100th anniversary Take Action project. Not only has this council started projects and activities to get troops involved in the green movement, they have taken it a step further by improving their main campus that consists of two commercial office buildings totaling over 80,000 sq/ft. This has not only exemplified the importance of energy efficiency and environmental impact, GSSJC has been guaranteed savings in excess of \$2.6 million, over the lifespan of the equipment.

Earl Coaston, Account Executive with the Way Companies, explains, "The solution that we provided for the San Jacinto Council facility is comprehensive and has resolved their inconsistent comfort levels, low lighting, high utility bills, unpredictable maintenance and repairs, as well as the outdated control system."

The San Jacinto Council's energy bills have decreased 41 percent, which will produce savings of \$174,027 annually. These annual savings will fund the five year program. In addition to the savings, the Girl Scouts of San Jacinto Council is now an ENERGY STAR building.

Jon Maxwell, Administrative Services Director, said, "We couldn't be happier with the way things have turned out. I don't know why more people aren't utilizing this program. Way has been a great consultant, partner and driver throughout this process."