



## Burton ISD

Performance Contracting

### OVERVIEW

#### CUSTOMER PROFILE:

- High School was built in 1937 and was recently named a Historical Landmark
- Located in Burton, Texas
- District serves 363 students

#### SERVICES PROVIDED:

- 131 tons of AC units replaced
- Installation of averaging space sensors for classrooms
- Two 330-ton air-cooled chillers were returned to full operation
- 10-year manufacturer's parts & labor warranties

The rural city of Burton is quintessential Texas. Brazos Belle Restaurant on Main Street harkens back to an old-time saloon while the city's Cotton Gin Museum boasts being the oldest operating Cotton Gin in America. One look at the city gives the beholder a sense of rich history. In fact, the town's high school, built in 1937, was recently named a historical landmark by the State, but like so many school buildings in the Burton Independent School District, the campus was in much need of repair.

A survey sent by the district revealed overwhelming support for a campus-wide retrofit, but the district was uncertain of how to fund the project. Superintendent James Palmer knew raising taxes was off the table. The dilemma was clear: the board needed to figure out a way to improve and repair their facilities while also maintaining fiscal responsibility. The Way Companies assisted Burton ISD in acquiring \$1.6M from the qualified zone bond

program (QZAB). The program loans federal dollars to schools at a low interest rate for qualifying projects.

"We walked Burton ISD through the entire process," said Tim Davis, Way Market Manager. "We put Burton ISD's best interests first."

Among other installations and upgrades, the funds were used to replace 131 tons of AC, install low-flow flush valves, and upgrade the interior lighting. Superintendent Palmer was happy to deliver on the survey's promise to improve the learning environment and showcase the district's environmental stewardship to the community. The historical landmark is very near and dear to the community's heart.

Way Companies projects annual energy saving of \$25,000 and maintenance and operating savings of \$16,000.