



## Llano County

Performance Contracting

### OVERVIEW

#### CUSTOMER PROFILE:

- Located on the Edwards Plateau
- The county is named for the Llano River
- Energy Savings of more than \$150,000 annually

#### SERVICES PROVIDED:

- 70 tons of new energy-efficient HVAC units with web-based controls
- Courthouse retro-commission
- 10 year parts & labor warranty
- Updated indoor and outdoor lighting

Llano County was faced with an aging infrastructure and crippling budgetary demands. The tight budget was a result of the county taking a reactionary approach to their energy problems. Way Companies partnered with Llano County in a Performance Agreement in order to improve the county's conditions and increase their energy savings.

When an HVAC component or light unit would malfunction the county was forced to dip into their already cash-strapped budget to pay for it. Llano County was also utilizing phased-out and inefficient lighting. There was no uniformity in the lighting units which created an inventory problem along with extra maintenance efforts. Llano County also had a need for a strategic replacement plan for failing HVAC systems. Their process was diverting much needed money into a repair and maintenance fund instead of investing it

elsewhere.

Way's program was co-authored with Llano County to implement a solution that would help fix their issues. In other words, the solution was completely customized. Way Companies installed 70 tons of new energy-efficient HVAC units with web-based controls under the Performance Agreement.

The Llano County Courthouse was retro-commissioned and the lighting was completely updated. The county-wide installation included a 10 year parts-and-labor warranty. The program is set to reduce energy costs and maintenance costs, and remain entirely self-funded. The total projected savings over fifteen years is \$1.8 million.